



DAN MARINO
FOUNDATION



ANNUAL REPORT 2024

For the year ending June 30th, 2024



www.DanMarinoFoundation.org



954-368-6000



info@danmarinofoundation.org



A Letter from the CEO

Dear Donors, Community Partners, and Members,

As CEO of The Dan Marino Foundation, I am grateful and proud to reflect on another year of transformative progress. For over 32 years, we have remained dedicated to empowering individuals with autism, helping them navigate the world with confidence, independence, and purpose.

Our mission goes beyond preparing individuals with autism for success—it extends to inspiring the global community to recognize their talents, celebrate their contributions, and foster a culture of inclusion for all.

This year, innovative programs like our HUB2CONNECT created opportunities for personal and professional growth, while creating cutting-edge technology like Ready2Be provided individuals with vital support to confidently navigate their path to success.

None of these achievements would be possible without the generosity and shared vision of our donors, partners, and supporters. Your contributions have created a ripple effect of change, touching the lives of countless individuals with autism and their families.

On behalf of Dan and Claire Marino and everyone at The Dan Marino Foundation, thank you for being an integral part of our mission. Together, we are shaping a future where inclusion, acceptance, and equity for all is not just a vision but a reality.

With heartfelt appreciation,

Mary Partin
CEO, The Dan Marino Foundation



About the Dan Marino Foundation



Mission

Founded by Dan and Claire Marino after their son, Michael was diagnosed with autism in 1992, The Dan Marino Foundation has a long and distinguished history of life-changing programs and services with the mission to “empower individuals with autism.” To ensure support is given to those who need it, ninety-five cents of every dollar donated to the Foundation goes towards programs and other initiatives which have included:

- *Nicklaus Children’s Hospital Dan Marino Outpatient Center*
- *Marino Autism Research Institute*
- *Marino Adapted Aquatics*
- *Marino Campus accredited post-secondary school*
- *HUB2CONNECT (H2C)*
- *Local and Nationwide Autism Organizations*

Vision

To create a world where individuals with autism and other developmental disabilities have the opportunities to realize their full potential, live independently, and actively contribute to society, supported by a community that values and nurtures their unique abilities.



Creating Brighter Futures



“LIFE OF THE PARTY!”

When **Michael** first arrived at Marino Campus, he was shy and anxious, often staying within his comfort zone. However, he excelled in his Hospitality classes, earned industry certifications and secured a permanent position at his internship site, Tru by Hilton. The most notable change in Michael has been his newfound willingness to embrace new experiences and his mother has shared her joy in watching him thrive in this supportive environment. Michael’s journey highlights how H2C has helped him develop independence and confidence.



“SHELLSEA’S PATH TO WELLNESS AND ENGAGEMENT”

When **Shellsea** first joined H2C, staying awake during workshops was a challenge due to late-night online habits. With consistent guidance and practical solutions like setting an alarm, Shellsea gradually adjusted to her routine. Over time, she began attending workshops fully awake, expressing her love for being part of our program. Her story highlights the positive impact of small, consistent changes in creating lasting growth.

Thanks to You!



“REACHING THE TOP!”

When **Ally** first came to the Foundation, she was shy and reluctant to get involved in any activities. She often avoided physical challenges, claiming they were too difficult for her. However, since becoming part of H2C, she has embraced new experiences, including rock climbing—something she had never tried before. During her first attempt, she didn't quite reach the top of the "mountain," but she didn't give up. On her most recent visit, Ally successfully completed the rock-climbing obstacle not just once, but five times!



“THE FEELING WAS UNLIKE ANYTHING ELSE—IT WAS SO FREEING!”

Julian joined H2C, sharing that he felt isolated and without purpose. Throughout the program, he earned his IT Fundamentals Certification from CompTIA, began attending workshops and became a regular at the weekly chess club. A turning point came during a scuba diving event. Initially hesitant, Julian overcame his fear of water, experiencing the freeing sensation of immersion for the first time. His triumph brought tears of joy to everyone, symbolizing the transformative power of support and encouragement.



Highlights

In October 2023, the Dan Marino Foundation launched **HUB2CONNECT**, designed to support individuals with autism. Members attended 598 sessions, covering 211 topics with over 4,400 bookings. Workshops focused on life skills, financial independence, and career readiness, delivering an average satisfaction of 3.7 out of 4 stars. Since its initiation, membership has surged by over 300%, all metrics reflecting the high quality services you've helped make possible.

In Spring 2024, the Foundation relocated to Dania Beach. Working with the city's officials and a grant from the Miami Dolphins, the Foundation established the **Autism Coalition of Inclusion, Acceptance, and Equity (ACE)** to foster inclusion, acceptance, and equity for individuals with autism. ACE is a collaboration among businesses, sports teams, first responders, schools, and government agencies designed to raise awareness, promote independence, and advocate for equitable opportunities in education, employment, and recreation.

To promote acceptance of individuals with autism, the Foundation hosted the **Dan Marino Foundation Autism Family Sunday** at Dania Pointe in April 2024, celebrating Autism Acceptance and Awareness Month. Over 1,500 children and families enjoyed autism-friendly activities featuring entertainers, sports teams, and first responders, along with a Resource Marketplace that offered valuable information for families.

The Foundation continues to cultivate and engage with **donors, legacy supporters, and corporate partners**, to secure funding, thanks to the ongoing generosity of organizations like Badia Spices, UKG, Scherr Family Foundation, Emeril Lagasse Foundation, Walgreens, Payton Nash Foundation, Anthony's Runway 84, Midwest Air Traffic Control, North Fort Lauderdale Subaru, the Miami Dolphins, Dania Pointe, and the NFL Foundation.

Our Partners







BOARD OF DIRECTORS

From Dan and Claire's vision to the next generation, the Marino Family's legacy of service continues.

DANIEL MARINO, JR.

FOUNDER/CHAIRMAN

CLAIRE MARINO

FOUNDER/SECRETARY

FRANCIS FRAENKEL

TREASURER

MICHAEL MARINO

DIRECTOR

JOSEPH MARINO

DIRECTOR

RALPH STRINGER

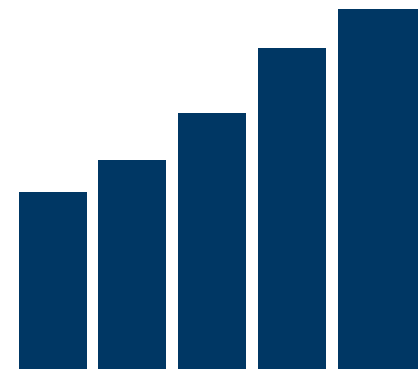
DIRECTOR

LIA MARINO

DIRECTOR

NIKI MARINO

DIRECTOR



Statement of Financial Position



The Dan Marino Foundation, Inc.
June 30, 2024

Assets:	
Cash	\$ 3,464,495
Grants and other receivables	310,000
Prepaid expenses and other assets	78,374
Investments	7,585,963
Property and equipment, net	<u>3,335,973</u>
Total assets	<u>\$ 14,774,805</u>
Liabilities:	
Accounts payable	\$ 8,173
Accrued expenses	43,162
Mortgage payable	<u>1,363,813</u>
Total liabilities	<u>1,415,148</u>
Net Assets:	
Without donor restrictions:	
Undesignated	1 0,554,164
Board designated	<u>805,493</u>
Total without donor restrictions	<u>11,359,657</u>
With donor restrictions:	
Perpetual in nature	<u>2,000,000</u>
Total with donor restrictions	<u>2,000,000</u>
Total net assets	<u>13,359,657</u>
Total liabilities and net assets	<u>\$ 14,774,805</u>



Statement of Activities

The Dan Marino Foundation, Inc.
For the Year Ended June 30, 2024

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Public Support and Revenues:			
Grants and contract revenue	\$ 1,000,000	\$ -	\$ 1,000,000
Contributions	640,578	-	640,578
Tuition revenue	3,637	-	3,637
Special events (net of direct expenses of \$ 34,911)	357,430	-	357,430
	<u>2,001,645</u>	<u>-</u>	<u>2,001,645</u>
Total public support and revenues			
Net assets released from restrictions	<u>137,524</u>	<u>(137,524)</u>	<u>-</u>
Total public support, revenues, and net assets released from restrictions	<u>2,139,169</u>	<u>(137,524)</u>	<u>2,001,645</u>
Expenses:			
Program services	2,256,059	-	2,256,059
Support services:			
Management and general	159,711	-	159,711
Fundraising	162,111	-	162,111
	<u>2,577,881</u>	<u>-</u>	<u>2,577,881</u>
Total expenses			
Net operating revenue	<u>(438,712)</u>	<u>(137,524)</u>	<u>(576,236)</u>
Nonoperating Revenues:			
Investment income, net	627,408	137,524	764,932
Miscellaneous income	100,005	-	100,005
	<u>727,413</u>	<u>137,524</u>	<u>864,937</u>
Total nonoperating revenues			
Change in net assets	288,701	-	288,701
Net Assets, July 1, 2023	<u>11,070,956</u>	<u>2,000,000</u>	<u>13,070,956</u>
Net Assets, June 30, 2024	<u>\$ 11,359,657</u>	<u>\$ 2,000,000</u>	<u>\$ 13,359,657</u>

Statement of Functional Expenses



The Dan Marino Foundation, Inc.
For the Year Ended June 30, 2024

	Program Services	Supporting Services		Total Supporting Services	Cost of Direct Benefits to Donors	Total Expenses
		Management and General	Fundraising			
Academic services	\$ 65,648	\$ -	\$ -	\$ -	\$ -	\$ 65,648
Business expenses	103,644	1,422	2,025	3,447	5,919	113,010
Depreciation	83,815	4,657	4,656	9,313	-	93,128
Donation distributions	-	-	35,695	35,695	-	35,695
Occupancy and interest	281,082	8,007	32,027	40,034	10,656	331,772
Office	22,043	1,116	3,652	4,768	2,311	29,122
Other personnel	14,240	1,021	1,531	2,552	-	16,792
Payroll, benefits, and taxes	1,326,046	92,998	75,317	168,315	-	1,494,361
Professional services	352,582	50,119	3,374	53,493	16,025	422,100
Travel and meetings	6,959	371	3,834	4,205	-	11,164
Total expenses by function	<u>2,256,059</u>	<u>159,711</u>	<u>162,111</u>	<u>321,822</u>	<u>34,911</u>	<u>2,612,792</u>
Less expenses included with revenues on the Statement of Activities:						
Direct event expenses	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(34,911)</u>	<u>(34,911)</u>
Total expenses	<u>\$ 2,256,059</u>	<u>\$ 159,711</u>	<u>\$ 162,111</u>	<u>\$ 321,822</u>	<u>\$ -</u>	<u>\$ 2,577,881</u>

Contact Us



(954) 368-6000



info@danmarinofoundation.org



www.DanMarinoFoundation.org

